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                 IN THE UNITED STATES DISTRICT COURT
                  FOR THE EASTERN DISTRICT OF TEXAS
 2
                           MARSHALL DIVISION
 3
        PATTY BEALL, MATTHEW MAXWELL,
 4
       TALINA McELHANY and KELLY
       HAMPTON, individually and on
 5
       behalf of all other similarly
       situated,
                                         ) 2:08-cv-422 TJW
 6
             Plaintiff(s),
 7
       VS.
 8
       TYLER TECHNOLOGIES, INC., and
 9
       EDP ENTERPRISES, INC.,
10
             Defendant(s).
11
                 DEPOSITION UPON ORAL EXAMINATION OF
12
                            EYVONNE WILTON
13
                              2:00 P.M.
14
                             MAY 17, 2010
15
                    520 PIKE STREET, 12TH FLOOR
16
                        SEATTLE, WASHINGTON
17
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      REPORTED BY: MARY L. GREEN, CCR 2981
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8 (Pages 20 to 23) Page 20 Page 22 A. We used my resume, not my application. 1 Q. But don't recall the person's name? 2 Q. So you used what's marked as Deposition 2 A. I do not. I can see her face, but I can't 3 Exhibit 1 as opposed to Deposition Exhibit 2? 3 remember her name. 4 4 Q. Can we just refer to her as the incumbent 5 Q. But you and Ms. Spens then proceeded to talk 5 employee? 6 through your prior history in the payroll industry? 6 A. Sure. 7 A. No, not necessarily chronologically. She just 7 Q. Can you tell me what you recall from your 8 asked specific questions to get specific answers that 8 discussion with the incumbent employee? she wanted. 9 9 A. She hated traveling. She did not like 10 Q. About the types of different experiences? 10 traveling, which is why after a year she was switching 11 11 A. Right. to a new department. She was newly engaged. That was 12 Q. You also mentioned that she talked to you 12 another reason why she was switching. She slightly 13 about why you had a desire to travel. 13 alluded to some differences of opinion with Ms. Spens. 14 A. Yes. 14 Q. What kind of differences of opinion? 15 Q. What do you recall about that discussion? 15 A. She didn't say. She just said that they had 16 A. It was directly linked to why I wanted the job 16 some differences of opinion. 17 itself. It wasn't really the travel. It was the 17 Q. She didn't elaborate at all? 18 opportunity to learn about different applications of 18 A. (Shaking head). She said she didn't want to. 19 their payroll application and to be able to interact 19 I asked. 20 20 with other companies that would be using their Q. Anything else she passed on to you about her 21 21 application. experience in the position that you were applying for? 22 Q. Why did those things appeal to you? 22 A. That it took a lot of hours. Clients 23 23 A. I'm an information junkie. sometimes were not as prepared as they should have been 24 Q. Self-proclaimed, huh? 24 by the time you would get there, which would require 25 A. Yes. 25 more work on my part. Page 21 Page 23 Q. Tell me what you mean by that. 1 1 Q. Why would that require more work on your part? 2 A. I found that being in payroll I like learning 2 A. Well, if they're not prepared when you get new things. Each company that I've worked with has 3 3 there, because you're on a schedule, everything is set 4 afforded me more knowledge than the last, and I like 4 to a particular time frame so that in the end you can 5 5 move through the time frame to get to a Go Live, which 6 is when you implement the actual payroll and they're I had envisioned being able to teach other 6 7 people how to use the softwares that I had learned to 7 now on their own, so the time frame is set up so that 8 use and so on and so forth, and when I found the 8 it moves you smoothly through that process, and if 9 position for implementation consultant, it sparked a 9 they're not ready, then that kind of stalls your 10 little ooh in my body, so I wanted to see if I could do 10 process and things have to be reworked. 11 11 it. That was the reason, Q. And what would you do in those circumstances? 12 Q. Anything else that appealed to you about the 12 How would you rework it? 13 position? 13 A. Well, I wouldn't. It would go to my manager, 14 A. Just straight knowledge. 14 Lyn, and then she would rework it. The manager and the 15 Q. Actually, before I move on, anything else you 15 client worked out the schedule. 16 can recall from your discussion with Ms. Spens when you 16 Q. So you didn't have any involvement in 17 were applying or interviewing for the position? 17 scheduling the process? 18 A. No. 18 A. No. 19 Q. Did you have any discussions with Ms. Spens 19 Q. What about in preparing the agendas for your 20 about salary or --20 21 A. No. 21 A. We have canned agendas, and based on where we 22 Q. I believe you mentioned the next person you 22 were supposed to be in the process, then we would send 23 spoke with was the employee, the incumbent employee who 23 out the -- the manager would say this is the agenda you 24 was in the position but vacating the position. 24 should be using this time. Here. Send this out to

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your client. So we would send out the agenda that the

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A. Yes.

9 (Pages 24 to 27)

Page 24 Page 26 manager had set forth. else and we might have to just wait for a minute, which 1 Q. So are you saying you didn't have any 2 means that we could set up -- figure out where we have 3 editorial or drafting on the particular agendas? 3 to set up. We would set up and then wait for the 4 client to join. A. Only by guidelines of what the manager had 5 Q. And how did you decide the best way to 5 said, so if she said this is what you should be doing, 6 rearrange what you were doing depending on whatever the 6 this is what you should be doing. 7 Q. What do you mean by this is what you should be circumstance you encounter when you get there? 8 A. Depending on the client and what they had 8 doing? 9 A. In other words, she would send me the actual 9 available to us. Like if they didn't have a classroom 10 10 agenda, and I was to look it over to make sure that it situation, we would ask them where would it be that we 11 11 would set up for depending on how many employees that was -- like if I had already been there before and we 12 had ended at a particular point. Once I got back, I 12 would be learning the software. 13 13 So we would basically ask them is there a had to do a report and send that to the manager. 14 From that report, the manager would set up the 14 place that, you know, we can use like a conference room 15 15 agenda for the next time, and then I would review it to or something like that, and if there was a conference 16 room, do you have computers that are available for them 16 make sure she didn't miss any points that I said I had 17 17 to use, because we really are trying to teach them how done or not done from the previous, and that's how we 18 18 to use the software. would work it up. 19 19 Q. And what would you do if they didn't? Then if everything was in there that I thought 20 20 A. Sat at each individual's desk. should be in there from what she had derived from my 21 21 Q. So you came up with an alternative way to notes, then I would send it on to the client, so it was 22 22 provide the training to the employees? more going down the pipeline type thing. It would 23 start with her, then me, and then I would send it to 23 MS. BAGLEY: Object to the form. Sorry. 24 24 A. We had no other choice. the client. 25 Q. I want to take just kind of a step back. We Q. (BY MS. PERLIONI) Can you give me some Page 25 examples of that where you'd go in and where really kind of got sidetracked a little bit. Anything else 1 1 2 from your discussion with the incumbent employee? 2 everything was different than you expected and how you had to adapt? 3 A. No. Except for me trying to remember her 3 4 name. No. She told me basically the same things that 4 A. One client's computers for some reason weren't Lyn did in terms of what she did for a client kind of 5 working, and their IT person was off-site, and we had 5 6 to wait for him to get there. vaguely, give me a rough draft. 6 7 Q. Like can you explain what you recall from her 7 Q. So what did you do? 8 A. We waited. 8 discussion? 9 A. That it would be -- some places had set-ups 9 Q. You didn't do anything in the interim while for classroom-like situations. Other places did not. 10 you were waiting? 10 11 Sometimes we would have to figure out where we would be 11 A. (Shaking head). Asked them if they read the 12 12 information that had been sent to the lead there, and teaching the client. 13 Sometimes the client would not be ready as 13 if it had been printed out, we might go over a couple 14 opposed -- like the lead for the project on the client 14 of chapters so that they could understand what it is we 15 15 side would be busy with something else and would not were trying to do. necessarily be available, and I would have to start 16 Q. What do you mean when you say the chapters? 16 17 with if there was an assistant with the assistant and 17 A. Tyler had little workbooks for lack of a 18 then backtrack, things of that nature. 18 better word, but I guess it is a workbook for the 19 19 Q. So once you get there, there's always a plan, client, because if I'm teaching you something, you have 20 20 right? to have something to follow. A. (Nodding head). 21 So we would kind of like read over -- if they 21 22 22 Q. Did it ever follow according to the plan? hadn't read over it, it would make it easier for right 23 A. No. No. It never actually -- there was 23 then and there everyone could read over the chapter 24 always a tweaking here or there, and sometimes it would 24 that we were going to be going over right then and

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there, and for the most part, most people hadn't,

be just because the client was busy handling something

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10 (Pages 28 to 31)

			10 (Pages 28 to 31)
	Page 28		Page 30
1	because they still had to do their main job and go	1	implementation is that when it's a full implementation,
2	along with the implementation, so for the most part,	2	the first visit the skeletal model is loaded, and we
3	most people hadn't looked at their information that had	3	actually play around in that model, and I teach them
4	been sent over.	4	how to input the information like their employees'
5	Q. So was it your expectation was going in	5	names and addresses, their benefits, things of that
6	that they would have read over this material before you	6	nature, so if the skeletal model wasn't available, then
7	arrived?	7	there was nothing that we could do.
8	A. Yes.	8	Q. So when the skeletal model is available, you
9	Q. And when you get there, you find out they	9	said you teach them different things and let them play
10	haven't read as planned, so you have to, I guess,	10	around with it.
11	improvise or go over that material with them, do	11	A. Uh-huh,
12	whatever it takes to get them to the position you hoped	12	Q. I mean, how do you go about doing that?
13	they would have been once you came in?	13	A. They provide us with print-outs of their
14	A. Yes.	14	employees, and they basically take that information and
15	Q. I mean, how do you gauge how far along they	15	they input that into the system, because that's what
16	are or what you need to do?	16	they have to do, so what they basically are learning
17	A. I ask. Have you read it? How far did you	17	how to is to navigate through the system by using their
18	get, with the general consensus depending on, you know,	18	own information.
19	who got further, who got less. If they got less, then	19	Q. So the client actually brings their data?
20	we'd start where you got less and then move up.	20	A. Yes.
21	Q. So you inquire and you decide based on, you	21	Q. And is that data you've seen before coming in
22	know, whoever the number of employees that you're	22	to meet with them or train them?
23	talking to where to start out going through the	23	A. No.
24	different training depending on what you think or what	24	Q. So they bring their data, show you, and then
25	you view as the needs of that particular group?	25	you help them work through the system utilizing their
	Page 29		Page 31
1			rage 31
1 1	A Right	1	
1 2	A. Right.	1 2	data?
2	Q. And you mentioned earlier about giving some	2	data? A. Yes.
2 3	Q. And you mentioned earlier about giving some examples of, you know, coming in and computers not	2	data? A. Yes. Q. I mean, how is there something that you
2 3 4	Q. And you mentioned earlier about giving some examples of, you know, coming in and computers not working. Can you give some other examples of when you	2 3 4	data? A. Yes. Q. I mean, how is there something that you I mean, what kinds of things do you ask them to bring?
2 3 4 5	Q. And you mentioned earlier about giving some examples of, you know, coming in and computers not working. Can you give some other examples of when you came in and encountered something completely unexpected	2 3 4 5	data? A. Yes. Q. I mean, how is there something that you I mean, what kinds of things do you ask them to bring? Anything that may touch on their payroll duties or
2 3 4 5 6	Q. And you mentioned earlier about giving some examples of, you know, coming in and computers not working. Can you give some other examples of when you came in and encountered something completely unexpected and what you did to work around?	2 3 4 5 6	A. Yes. Q. I mean, how is there something that you I mean, what kinds of things do you ask them to bring? Anything that may touch on their payroll duties or A. Print-outs of their legend system of their
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2 3 4 5 6 7 8	Q. And you mentioned earlier about giving some examples of, you know, coming in and computers not working. Can you give some other examples of when you came in and encountered something completely unexpected and what you did to work around? A. Yes. One location I guess you can say the model was supposed to have been loaded onto the	2 3 4 5 6 7 8	data? A. Yes. Q. I mean, how is there something that you I mean, what kinds of things do you ask them to bring? Anything that may touch on their payroll duties or A. Print-outs of their legend system of their employees, so like it's different screens basically. Like personal information for you would be
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	Q. And you mentioned earlier about giving some examples of, you know, coming in and computers not working. Can you give some other examples of when you came in and encountered something completely unexpected and what you did to work around? A. Yes. One location I guess you can say the model was supposed to have been loaded onto the secondary computers because it was a classroom setting, and none of that had taken place. Q. So what did you do to work around the fact the model wasn't on the secondary computers as you expected? A. I was lucky. I had my IT person with me, and I didn't have to. He did, because that's who was supposed to take care of it, so he coordinated with their IT and they got it together. Q. So what did you do while that was occurring?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	A. Yes. Q. I mean, how is there something that you I mean, what kinds of things do you ask them to bring? Anything that may touch on their payroll duties or A. Print-outs of their legend system of their employees, so like it's different screens basically. Like personal information for you would be your first, last name, where you live, telephone number. That's one screen. Then the next screen would be what job you actually do. The third screen would be the rate of pay for that job. A fourth screen would be your HR benefits for the job. So it's each screen, so they print out their information from each of their own legend screens, so they run a report with all that information, so seven pages might be one employee. Q. While you're doing this, do you utilize a
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	Q. And you mentioned earlier about giving some examples of, you know, coming in and computers not working. Can you give some other examples of when you came in and encountered something completely unexpected and what you did to work around? A. Yes. One location I guess you can say the model was supposed to have been loaded onto the secondary computers because it was a classroom setting, and none of that had taken place. Q. So what did you do to work around the fact the model wasn't on the secondary computers as you expected? A. I was lucky. I had my IT person with me, and I didn't have to. He did, because that's who was supposed to take care of it, so he coordinated with their IT and they got it together. Q. So what did you do while that was occurring? A. I got to know my clients. We sat there and we	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	A. Yes. Q. I mean, how is there something that you I mean, what kinds of things do you ask them to bring? Anything that may touch on their payroll duties or A. Print-outs of their legend system of their employees, so like it's different screens basically. Like personal information for you would be your first, last name, where you live, telephone number. That's one screen. Then the next screen would be what job you actually do. The third screen would be the rate of pay for that job. A fourth screen would be your HR benefits for the job. So it's each screen, so they print out their information from each of their own legend screens, so they run a report with all that information, so seven pages might be one employee. Q. While you're doing this, do you utilize a PowerPoint or anything like that or are you just really
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Q. And you mentioned earlier about giving some examples of, you know, coming in and computers not working. Can you give some other examples of when you came in and encountered something completely unexpected and what you did to work around? A. Yes. One location I guess you can say the model was supposed to have been loaded onto the secondary computers because it was a classroom setting, and none of that had taken place. Q. So what did you do to work around the fact the model wasn't on the secondary computers as you expected? A. I was lucky. I had my IT person with me, and I didn't have to. He did, because that's who was supposed to take care of it, so he coordinated with their IT and they got it together. Q. So what did you do while that was occurring? A. I got to know my clients. We sat there and we chit-chatted. There was about eight of us. There was nothing else we could do at the time, because they really needed to be on the computer for theirs. Theirs	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A. Yes. Q. I mean, how is there something that you I mean, what kinds of things do you ask them to bring? Anything that may touch on their payroll duties or A. Print-outs of their legend system of their employees, so like it's different screens basically. Like personal information for you would be your first, last name, where you live, telephone number. That's one screen. Then the next screen would be what job you actually do. The third screen would be the rate of pay for that job. A fourth screen would be your HR benefits for the job. So it's each screen, so they print out their information from each of their own legend screens, so they run a report with all that information, so seven pages might be one employee. Q. While you're doing this, do you utilize a PowerPoint or anything like that or are you just really at the screen with them? A. At the screen with them. I'm walking around the classroom. That's why we need to have them set up

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so that I can project my laptop onto the screen and

couldn't do anything, because part of the

14 (Pages 44 to 47)

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	Page 44		Page 46
1	Q. Anything else that you can recall from that	1	is so that when you go and sit down with the client you
2	discussion? You said the difficulties of the prep.	2	can explain all that to them?
3	Did you have any further discussion on what type of	3	A. Exactly.
4	challenges you would face in preparing for the	4	Q. I mean, so if you're sitting down there with
5	implementations?	5	the skeletal system, you know, was there like a process
6	A. No. No. No. No. Nothing like that,	6	you followed or is it purely just I'm going to tinker
7	Q. And once you got on the job, were there	7	through and figure out everything I can on this system?
В	challenges you faced in preparing for implementation?	8	A. I'm going to tinker through and figure out
9	A. Yes.	9	everything I can with this system.
10	Q. Like what kind of challenges?	10	Q. And in doing that, do you identify points
11	A. My boss not being available.	11	that, okay, this is a good shortcut or this is
12	Q. Anything else?	12	something I want to make sure I train when I'm going
13	A. That was good enough. I was the only	13	out on my next client?
14	implement new implementation consultant, and my boss	14	A. Sometimes, yes.
15	was not available.	15	Q. I mean, what other what do you do when
16	Q. So that's a challenge because you needed	16	you're tinkering around
17	A. Information. She had been with the company	17	MS. BAGLEY: Object to the form.
18	for 20-some odd years. She had been the only payroll	18	Q. (BY MS. PERLIONI) on the skeletal system?
19	implementation consultant at one point in time. She	19	MS. BAGLEY: Form.
20	held a lot of information, and there were several	20	A. Just think of you know, just like I said
21	occasions where she said, I'm sorry, but you sure are	21	before, there are different screens. First screen is
22	getting the short end of the stick, because she was too	22	personal. Second screen may be the position itself.
23	busy to help out.	23	Third screen may be the rate of pay. The fourth screen
24	Q. So what did you decide to do? If your boss	24	may be benefits.
25	isn't there to feed you the information that she has,	25	So basically you just kind of set up your own
	Page 45		Page 47
1	what did you decide	1	company and see if you can run a mock payroll, if you
2	A. Continue to read and play with the system as I	2	can make it through the whole system, because their
3	was told.	3	strategy was that if you put yourself in the position
4	Q. And when you say read	4	like the client, then you can kind of figure out the
5	A. That's the nice fat binder that they had for	5	questions that they're going to ask and be able to
6	us.	6	answer the questions.
7	Q. So you read literature on the software?	7	So we were kind of that's what we were put
8	A. Yes.	8	into. You got a skeletal situation. Put in some
9	Q. And what do you mean when you say play with	9	information. With the client, they have their data
10	the system?	10	from their legend system. We just had to come up with
11	A. We had a skeletal system that we had to	11	stuff, so we could name our company whatever we wanted
12	manipulate,	12	to name it. We could put in anything and just play.
13	Q. And just so I can understand, a skeletal	13	Q. (BY MS. PERLIONI) So you play around and you
14	system, this is the way I'm envisioning it. Tell me if	14	identify in your own mind questions you have to help
15	I'm flat wrong or if I'm close. It's something similar	15	you understand what types of issues and questions you
16	to what a client would face without actual live data.	16	might get when you're out training their customer?
17	A. Right.	17	A. Yes.
18	Q. So you go in and	18	Q. And would you log those or did you
19	A. Just put in anything we want based on what it	19	A. No. No.
20	is we've already done before. Because I've done	20	Q. Just remembered them in your head?
21	payroll before, I could basically look at the screens	21	A. Yeah. Basically, yeah. You would remember
22	and know what I need to put in, and you just play with	22	little issues that might come up in the system from you
23	it.	23	putting in a certain type of data, and then if it was
24	Q. So you figure out ways within the skeletal	24	reduplicated when you did it for the client, then you
25	system to manipulate the data, to configure whatever it	25	would relay that information if it's something that you

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payroll.

Q. So from what I'm understanding, even the

package that you're encountering and how it's set up is

15 (Pages 48 to 51)

Page 48 Page 50 1 couldn't get past to the IT department, because the going to differ with each client? 1 2 system was a proprietary system for us, so we could 2 A. Every one. 3 make it do anything we wanted it to do or what the 3 Q. So you've got to go in and learn this new client wanted it to do. 4 system and how to best train the people on this new 4 5 So if, say -- when I was preparing for an 5 system before every single implementation? implementation, there's a questionnaire that is sent 6 A. Yes. 6 7 7 out by the project manager to the project manager of MS. BAGLEY: Object to the form. Q. (BY MS. PERLIONI) Looking at it and going 8 whichever client it's going to be that they had to fill 8 9 out, and it would be questions about what their payroll 9 through the skeletal system, do you then prepare, okay, 10 does. You know, how many employees do you have? How 10 here's a PowerPoint or I think maybe I'm going to train 11 many are full time? How many are part time if you have 11 a little bit differently because of this being set up 12 any part time? 12 this way? 13 13 How many -- because it was a municipality, A. No PowerPoints. Not necessarily train 14 nine times out of ten they had steps or -- I don't even 14 differently but maybe put a little bit more focus on a 15 15 know what to call them. I'm from a private industry. particularly difficult part to make sure that everybody I'm not from public. Like you would maybe be 16 16 understood how that part worked, because if it was 17 classified 1 or classified 2, and that had different 17 difficult for me, then it surely is going to be 18 types of parameters in terms of what those are to 18 difficult for them, because for the most part, they 19 designations. 19 didn't have to probably enter in that information that 20 20 Q. Like job grades? we were having them do, at least not from the ground 21 21 A. Yes. That's it. So they would send us that up, because that's basically what happened. 22 information, and we would have to figure out how to put 22 No. I take that back. It didn't really 23 that in there so that the system would read it. 23 happen that way. Some of the information was 24 24 So it would come to the payroll implementation downloaded to our IT, and then they uploaded it into 25 consultant, but it would also go to our IT department 25 the new skeletal form, the new software, and then we 1 would go in with the client and check the information so they could figure out how they could make the calculations work, and once they made it work, then 2 to make sure it was correct. 3 3 they would say we've loaded it onto your skeletal form There were some things that we had to maybe on your laptop. Put in that information and see if you reconfigure, say, that by us playing in the system it 5 5 didn't work, so we would call IT and say this didn't can get it to do what it's supposed to do. So we did 6 6 happen. You have to fix it. Then they would figure mock-ups before we got there. 7 7 Q. So you would actually do this before each out whatever it is, reload it, saying that it has been 8 8 fixed, and then we would teach on that from that point implementation? 9 A. Had to. We had to be at least sure that the 9 forward. 10 10 information -- or the software that we had sent them Q. So when you identified these more difficult 11 was going to work, and basically they gave us the 11 aspects of the skeletal system or this particular 12 12 information in terms of how the software was supposed system for this client, I mean, how would you -- do you 13 13 come up with a way to help them best understand it? Do to be configured, but that went to IT first, so they 14 did all the configurations and stuff, and then it was 14 you come up with a way to walk them through? I mean, 15 15 sent to us. what's your strategy on doing that? 16 The information they sent out, like they may 16 A. Since we're there to teach them, we're always 17 17 have sent us three or four employees on different grade walking them through, period. It maybe would not be 18 levels, and then we would put the stuff in and see if 18 any different other than to explain to them that if you 19 19 we could make the payroll run, so that way we would be come up -- if you have an error on this particular 20 20 prepared when we're trying to teach them on how to do thing, then you might need to call customer service. 21 21 You know, I might tell them that, you know, we it the same way. So we had to be prepared before we 22 got to them to prepare them on how to do their own 22 already have IT working on fixing this. They haven't

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come up with a fix yet, but by the time we Go Live,

if you see an error on the screen. Do this to get past

there should be a fix. So right now don't worry about

16 (Pages 52 to 55)

Page 52 Page 54 it and then keep going, that type of deal. then that possibly might cost them more money, and that 1 1 2 2 Q. And do you ever as you're sitting down with would go to the project manager to get that okayed with 3 the client reconfigure how it's set up to ways that 3 both project managers, because by that time the price they prefer? Are there any preferences or options in 4 of the software has already been figured out, so if 5 5 there? it's something totally different than what they started 6 6 A. No. If there's anything different that out with, then that might be something they'd have to 7 they're changing based on what they've already given work up with the project manager on both ends, because 8 8 us, then we would take those notes back and I would it might add to the cost of the software. 9 give them to the project manager and she would send 9 Q. What do you do during the actual -- I mean, 10 those on to IT so IT could figure out how to fix that 10 the Go Live? We've been working on the skeletal 11 11 software. We're going to Go Live. Can you walk me 12 Q. Is that only if there's a problem? 12 through that process? 13 13 A. That's only if there's a problem. If there's A. I sit there and I watch them run payroll, and 14 no problem, then nine times out of ten the information 14 all I am is the backup if there's any issues. If 15 15 that's already been uploaded works. there's something that says there's an error on the 16 16 screen or what have you, then I notate what the error Q. When you're sitting down with the client, are 17 17 there different options within the software like code is, and then I call in to customer service so they 18 18 preferences that you can help them configure? can tell me what the error code means and whether or 19 A. Different preferences. No, because they've 19 not I can fix it or whether or not IT will have to 20 already done the questionnaire and the preferences have 20 ghost into the system and fix it. 21 already been set by IT, so those things have already 21 Q. Were there errors that would pop up that you 22 22 been done, because that would be a hard set into the would just know how to fix? 23 computer software. 23 A. No. I was too green. 24 24 That would be something that's Q. So when you say -- well, what kind of errors 25 nonreconfigureable. Anything that had to do with for 25 are you talking about? Page 55 1 the most part figures, IT would set up the actual 1 A. Maybe it didn't pull some information from a 2 parameters to make that calculation work. 2 report and it will -- instead of getting the 3 3 Q. Maybe configure is not the right word, but information you wanted, it will show you an error code 4 sitting down with your client, going through and 4 saying no data available or something like that, and 5 5 training them on how to maneuver through the system, you know for sure that there is that type of data but 6 6 you know, are there -- would they say, hey, I want to it's not pulling it. 7 run this particular type of report or is there a way to 7 Then that means it wasn't configured somewhere 8 8 set it up so I can capture this information and run a when the IT people did their configuration for the 9 report on that or just different nuances that you can 9 actual report. It's a report writer system, so they 10 help them not to use reconfigure but set preferences to 10 would have to go back in and fix where they missed 111 help them get reports they need and other things to be 11 something. 12 12 able to do their job? Q. Because you were as you put it too green, you 13 13 A. No. The system came with -- once again back were not -to the questionnaire. We had already asked them what 14 A. Well, because that's a hard coding. That's 15 15 type of reports that were needed, so those reports were something -- we didn't do any hard coding. IT did 16 configured within the system, and so all I would do is 16 that. All we did was go in and show them how to run 17 show them where the reports were, and maybe you might 17 the software and that's it. 18 need to change a date to get the parameters that you 18 Q. Right. But I understood you to say that 19 wanted, but that's about it, show them where that 19 because you were too green you didn't know how to fix 20 20 report was, where you needed to change your date to get certain error codes. 21 21 A. I didn't know what the error code meant, and the time frames that you wanted, and then they could 22 run the report and it would spit out what they needed. 22 if I had maybe been there longer and seen the error 23 If it was anything different than that, then 23 code before, I could say, okay, I know what to do. We 24 once again IT would actually have to have set that up 24 can work around it. They always talked about

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workarounds. I didn't know about any of the

prior to, and if it was something that they wanted new,

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19 (Pages 64 to 67)

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1 and say everything wasn't done that we needed to have 2 done. This may compromise when you Go Live. If that 3 compromises when you Go Live, then that compromises the 4

Q. And they make that recommendation or have that discussion with the client based on what you're telling them you're observing in your working directly with the employees?

A. Exactly, yeah.

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Q. So what else is going back to -- you talked about going live. You watch them. You shadow them.

What else does Go Live entail?

A. I'm just there to basically baby-sit once it's a Go Live. I don't really do anything but sit there and watch them go through processing the payroll, because by that time, we have already done a mock payroll, and so now that they're doing a Go Live payroll, it's time for them to do the driving, and I'm just sitting there in case there's an IT problem, because I have the end line to IT.

I have someone that's supposedly on my team that I can call specifically for that project that has put in all the information and did the configuration, so that would be my person that I would go to and say -- if there's something that's really impeding the

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you've done your job and trained them and helped them get to where they need to be, then Go Live, you really should be able to sit back --

A. And do nothing, just sit there and watch them the whole day. I'm just basically walking up and down and seeing, you know, if they're doing everything they're supposed to do and there's no questions, there's no IT issues, there's nothing, and hopefully it's just an easy day of sitting there basically chit-chatting with them while they do their job.

Q. Putting aside IT issues, how often is it an easy day?

A. Rarely.

Q. Why is that? What kind of things do you encounter?

A. Well, it depends on the configuration, I guess, of the system, how large the system is. There might be an issue with a configuration of their overtime, and we could see that because there's a report that is run before we actually print out the checks, and so you can actually see what the person's check is going to be, so you can look at, you know, you put in 80 hours, you put in, you know, 2 hours worth of overtime, this should figure out to this, this, or this.

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payroll going forward, that's who I call and say, okay, this is what I'm experiencing. Can you ghost in and see what's going on and fix that problem?

Q. And how do you determine something's really impeding the payroll process?

A. Probably by errors on the system itself, because like I said, each configuration is based on what the client has already told us that their previous legend payroll does, and that's what we're trying to either duplicate or if the system is not necessarily one that's a bad system but basically only holds a certain amount of employees and you've outgrown it, so basically our system is going to do the same thing that your old system did, but it will hold more data.

So sometimes I guess there are glitches based on however the IT has configured what the legendary system did, because they get a copy of the legend system, and they set up the new EDEN system according to what those specifications and ramifications are.

Q. So you can identify some of those and Go Live because you also have read and gone through what the customer had and what the customer described?

A. Right. Exactly.

Q. And I guess tell me if I'm wrong. What I'm envisioning is if during this process beginning to end Page 67

So we basically have done some -- we pick several different employees out of different departments to kind of look at and pull out so that 4 before we actually do the final printing of the paychecks we have something to look at and say, okay, 6 everything is calculating the way it should be 7 calculating.

Q. So I'm envisioning you've got some spot-checking and sort of checks and balances along the way to ultimately determine if things appear to be working the way they should?

A. Yes.

Q. And how do you decide the best way to spot-check?

A. Your years of experience. Just because I've did payroll before, you always want to do a spot-check of your payroll before you do the final transmission of the payroll because of human error. You know, you might have wanted to put in 2 hours and you put in 20. You might have wanted to put in, you know, .5 and you put in 50. You didn't put the point in.

So you're just checking your own data entry to make sure that the information that you put in is accurate to what the documents that you have, you know, state they are.

20 (Pages 68 to 71)

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- Q. Are there some red flags that you look for?
- A. Well, yeah. You know, if you have one department that's only had three people and no one had overtime and you have, you know, 50 hours of overtime, there you go.

So basically when you're processing payroll, so if you have different departments, you run a tape on the departmental totals in terms of hours that are in that department, so, you know, if you have two people, both of them work 80 hours, it's 160 hours, so that's your -- you know, that's your tape for that particular department and so on and so forth for the rest of the departments.

When you are doing your actual payroll, before you do the final printing of the checks, you run the reports and you check your time sheets according to what you have already run the tapes on to what the system has now totaled up in each department, and you want to make sure that those hours total up.

If they do not total up, then you go back in and you find out where it is that you have put in the wrong hours, you know, hit the wrong key or whatever, and then you fix that, and you rerun the report again, check it against your totals, and if it's okay, then you keep going until you have actually reviewed every

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- go and ask them did you receive your report, because it
 goes directly to the person it's supposed to go to, and
 they'll tell you yes or no.
 - Q. So what do you do after that? You've now had a successful Go Live. What's your next role in the process?

A. Pack up my stuff, sit down, write up my report for the week, or if there were any issues, I write down what the issues are, call in to my project manager and tell her this is where we are.

You know, if she's had any conversations with the project manager on-site, you know, if there's anything special they want us to do, we check with that. If there's nothing else, then we go.

- Q. Do you ever in working with the clients and employees decide, okay, you know what? I'm going to make a little flow chart for them or I'm going to make up some written instructions. I think they may need something to refer back to on this task or that task.
- A. No, because I generally -- when I was doing it, if they had some issues that I could see that they were struggling with in terms of remembering what to do, I would instruct them make yourself a little note on this, after I do this, remember to do this, because we also gave them a little booklet so they can write in

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department and all the totals that you have, and then you process your paychecks.

- Q. So you're spot-checking by department?
- A. Yes, you are.
- Q. And so what else are you doing as part of this Go Live process?
- A. The whole point is to make sure that the individual knows what all the processes are and that they can run them from beginning to end, and once the end -- of course, the success is running the paychecks and being able to generate a GL that feeds into the accounting department.
- Q. And how do you know if your Go Live has been successful?
- A. Checks print. If they don't print, it's not successful.
- Q. Is that something you go and you look at and see if it's all working the way that you expect it to work?
- A. They print right in front of us. They normally have a printer that is set up with the whole nine yards and they print in front of us.
- Q. How do you know whether or not it's transferred to the GL account?
 - A. There's a report that goes to accounting. You

Page 71 their booklet, and the booklets they got to keep.

So if they were having particular issues with remembering because in their old system they didn't have to do this but now they have to do this, write in your book, because for the first two or three payrolls, they're going to be referring back to that book, so I encouraged them to make sure notes in that book so they would always have that for themselves, because I found it was easier if they made their own notes in their own handwriting than if I did it.

If I did it, it would be more stuff that the teacher is giving them and that they would put away someplace else other than putting it in the book where they needed it. So if they made the note, then once they're flipping through trying to find how to do this process to get to this process, they would find their own note saying remember to do this, this, this.

- Q. So you found that a more effective way of training them?
 - A. Very much so.
- Q. So you mentioned that you would write a report.
 - A. Uh-huh.
 - Q. You would identify any issues that arose.
 - A. (Nodding head).

Video * www.yomreporting.com

21 (Pages 72 to 75)

			21 (Pages /2 to /5,
	Page 72		Page 74
1	Q. And then what about follow-up after they had	1	client anyway.
2	gone live?	2	Q. Why don't we take a quick break if that's
3	A. They were given our telephone numbers, our	3	okay.
4	Blackberries, so if there was anything that they	4	A. That's fine.
5	needed, they could call us within the first one or two	5	(Recess taken.)
6	payrolls.	6	Q. (BY MS. PERLIONI) We're back on the record.
7	In terms of me following up, I didn't have to	7	A. Okay.
8	do the follow-up. That was project managers	8	Q. Ms. Wilton, you understand that you're still
9	normally follow-up unless there was something that me	9	under oath?
10	and the payroll manager had specifically talked about	10	A. Yes.
11	that she might need some help on.	11	Q. I'm going to hand you a document that I have
12	Then they would normally just call me for like	12	marked Wilton Deposition Exhibit Number 3.
13	emergencies, but we were instructed to tell them to	13	(Deposition Exhibit 3 was marked for
14	call customer service, because we had a customer	14	identification.)
15	service department that was set up specifically for	15	Q. (BY MS. PERLIONI) If you will take a look at
16	clients to call in with issues.	16	that document and tell me if you recognize it.
17	Q. So after Go Live, you would respond to	17	A. My glasses again.
18	emergencies	18	Q. Yeah. You might want to keep them over here,
19	A. Emergencies.	19	because there may be a few additional exhibits.
20	Q or you said, you know, maybe the first one	20	A. (Reviewing). Yes. I do recognize.
21	to two payrolls you would be available?	21	Q. Can you for the record explain what Deposition
22	A. Right. I would be available. If I'm not	22	Exhibit 3 is?
23	on-site with something else with another company, then	23	A. This is my offer letter of employment.
24	I could be available to talk to them and walk them	24	Q. And if you look at the bottom, it says
25	through, but if I was on-site, then I would have to	25	signature. Is that your signature?
	Page 73		Page 75
1	tell them you have to call customer service or I	1	A. Yes, it is.
2	wouldn't even answer my phone because I'm already	2	Q. And you signed and dated this offer letter as
3	teaching someplace else.	3	of March 12, 2006?
4	Q. And did you have that discretion to decide not	4	A. Yes, I did.
5	to answer the phone and	5	Q. I want to go back. This is my fault. We got
6	A. Always. We weren't supposed to answer the	6	sidetracked, and we were going through the individuals
7	phone. If we're teaching someplace else, we're not	7	that you interviewed with when you were applying for
8	supposed to answer the phone unless, say, there was a	8	the implementation consultant position, and we went
9	time that I was with the IT person. Our project	9	through, and I believe that you've told me everything
10	manager called, but neither one of us answered our	10	about your discussions with Connie Shaw, Lyn Spens, and
11	phones, so they called the project manager and said we	11	the incumbent employee. Is that correct?
12	need you to call into the office, so we took a small	12	A. Yes.
13	break and then we called in.	13	Q. You also mentioned speaking with Bruce
14	So other than that, we're not supposed to be	14	Volkens.
15	reachable unless we're just not with a client. Then if	15	A. Yes.
16	we're sitting in the office, we can always talk to	16	Q. Can you tell me what you recall of your
17	them.	17	conversation with Mr. Volkens?
18	Q. But after one to two payrolls, then	18	A. That he was funny; that he only asked maybe a
19	A. Customer service.	19	handful of questions and he said, okay, that's good for
20	Q that was cut off?	20	Mhat time of questions did he ask you?
21	A. Customer service.	22	Q. What type of questions did he ask you?A. How long had I been doing payroll? Why would
22 23	Q. By that you mean they had to go to customer service?	23	I want a position with Tyler or that particular
24	A. They had to go to customer service, because	24	position? I think he kind of asked what was my
	nine times out of ten we were probably with another	25	hobbies?
25			

37 (Pages 136 to 139)

_			37 (Pages 136 to 139)
	Page 136		Page 138
1	Q. Were you ever provided a copy of the	1	division for implementation consultant. I wanted to go
2	electronic timekeeping system, a weekly copy of what	2	over a few things in that job description.
3	you would submit?	3	A. Let me find it.
4	A. No.	4	MS. PERLIONI: It's Deposition
5	Q. Did you ever see what happened to your time	5	Exhibit 4.
6	once you submitted it into the timekeeping system?	6	THE WITNESS: Yeah. But I don't have
7	A. No.	7	them in order.
8	Q. Who was your supervisor?	8	A. Found it.
9	A. Lyn Spens.	9	Q. (BY MS. BAGLEY) Under responsibilities, the
10	Q. And was Ms. Spens aware of the fact that you	10	second bullet point down, it states, "Utilize site fit
11	were working more than 40 hours per week some weeks	11	documentation and questionnaires to perform analysis of
12	during the time you worked for Tyler Technologies?	12	client data, process flow and system information
13	A. Yes.	13	needs."
14	MS. PERLIONI: Wait. Objection; form.	14	Can you explain to me what you understand that
15	You got to let me get my objection here.	15	to be?
16	A. Yes. We had to let our managers know if we	16	A. Well, the site fit documentation is the
17	worked more hours than what, I guess, were scheduled in	17	questionnaire that they send out to the site so that
18	terms of the course of a day, because that affected the	18	they can tell us how their payroll is processed, what
19	contract with the client as I was told.	19	form of FLSA laws they use, what their PTO or sick time
20	Q. (BY MS. BAGLEY) And you've told us a little	20	or vacation time is configured, so it's basically
21	bit about the amount of time that you worked past 5:00,	21	information that we derive from the client. They tell
22	but we don't really have on the record an estimated	22	us how they do their payroll.
23	amount of overtime you believed you worked on average	23	
24	during the time you worked for Tyler Technologies doing	24	Q. And did you perform an analysis of client data using those documents?
25		100	
	implementations		M/S PHKI II INI: ()biection: torm
2.5	implementations.	25	MS. PERLIONI: Objection; form.
23	Page 137		Page 139
1			Page 139 A. We didn't necessarily analyze the data but
	Page 137 MS. PERLIONI: I'm going to object to the form.	1 2	Page 139 A. We didn't necessarily analyze the data but went over the data to understand how we could process
1	Page 137 MS. PERLIONI: I'm going to object to the form. MS. BAGLEY: Me too. Strike that,	1	Page 139 A. We didn't necessarily analyze the data but went over the data to understand how we could process it and put it into the system. The stuff was
1 2 3 4	Page 137 MS. PERLIONI: I'm going to object to the form. MS. BAGLEY: Me too. Strike that, actually.	1 2	Page 139 A. We didn't necessarily analyze the data but went over the data to understand how we could process it and put it into the system. The stuff was straightforward basically.
1 2 3 4 5	Page 137 MS. PERLIONI: I'm going to object to the form. MS. BAGLEY: Me too. Strike that, actually. MS. PERLIONI: I love that.	1 2 3	A. We didn't necessarily analyze the data but went over the data to understand how we could process it and put it into the system. The stuff was straightforward basically. So all we basically did was they sent us the
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process they actually had since each individual client

which appears to be a job description for the EDEN

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38 (Pages 140 to 143)

Page 140 Page 142 guess the installation problems would be any software 1 was on a different schedule and had different types of 1 2 information that needed to be put into the system. 2 errors that we got. That would be considered a defect, 3 Q. (BY MS. BAGLEY) Now, the bullet point right 3 but we didn't install installation problems. 4 below that says, "Thoroughly identify and document 4 I guess that would be from what IT had done, client requirements to level of detail required to and if we found that for some reason we had an impasse 5 and couldn't get past something, then once again, IT 6 design and configure an operational component of EDEN 6 7 7 software products." would have to ghost into the system. 8 Did you ever design and configure an 8 Q. (BY MS. BAGLEY) How would you know there was a 9 9 software defect? operational component of EDEN software products? A. It sounds good, but no. IT designed and 10 10 A. If we couldn't -- if you couldn't escape out 11 configured components for the EDEN software. Since it 11 of it to get the error message off, it was considered a 12 12 was a proprietary software, any time something that was software defect. a little unique that needed to be done that had not 13 13 Q. And the next bullet point says, "Software 14 been done with the software before, then IT would 14 modifications that are necessary or required by the 15 figure out a way to get it accomplished or do a 15 client." 16 workaround as they would say so they would figure out 16 Did you make any determinations of what 17 17 -- although they may not be able to do it directly, software modifications needed to be made? 18 they would figure out an indirect way to get it done. 18 A. No. We only told them of issues that we had. 19 19 Q. And under communicate and work as a team, that If, say, like you were an employee, you're working with 20 20 first bullet point under that, "Act as liaison between the company, you get one week's vacation or two weeks' 21 21 client and company's technical staff, including vacation, you're supposed to earn 6.67 hours per pay 22 conveying complex or technical information so that 22 period in order to get you to your two weeks, so if we 23 nontechnical individuals can understand," do you know 23 ran, say, a report and it showed that this person still 24 what this sentence means? 24 was not accruing correctly, then we would send that to 25 25 IT and tell them our calculation somehow was not doing A. No. I can only derive that --Page 141 Page 143 1 Q. Let me ask it this way. 1 what it's supposed to do. 2 2 A. Okay. No. Q. And that was based on what the client had 3 Q. What information would you convey from the 3 requested; is that correct? 4 client to the company's technical staff? 4 A. Right. Right. 5 5 MS. PERLIONI: Objection; form. Q. On the next page, the first line, "Prepare 6 A. Only thing that we would give -- and I would 6 appropriate training materials as new products are 7 7 think that our technical staff would be our IT developed or new processing procedures evolved," did 8 department -- is if we had any error messages that came 8 you ever prepare training materials? 9 9 up that we couldn't personally clear, and then we would A. No. 10 call into them and they would clear them for us. They 10 Q. Under pursue diversity in functional and would ghost into the system and clear it. 11 technical specialization, the second bullet point under 12 12 If we couldn't find anyone that could ghost there states, "Becoming competent in other disciplines 13 into the system at the time, we would have to take a 13 such as generic business process review, project 14 snapshot of the screen and fax it to our customer 14 management, web application, deployment, or crystal 15 service, and then they would find someone that could 15 report writer expertise." 16 16 figure it out for us. Did you do any of that? 17 17 Q. (BY MS. BAGLEY) Now, the next bullet point A. No. I did do crystal reports in terms of the 18 says, "Notify project manager and appropriate 18 canned reports that were for payroll and HR, but I 19 organization of the issues or unplanned events that 19 didn't do anything other than that. 20 20 could impact the effectiveness of the implementation, Q. The next sentence down, "Participate in the 21 21 including installation problems or software defects." annual users conference and facilitate user group 22 22 Can you explain how or -- if you did that and discussion on assigned module topic," did you ever 23 give us an example of what it would involve? 23 attend a user conference? 24 MS. PERLIONI: Objection; form. 24 A. No. 25 A. Well, we didn't actually install anything. I 25 Q. Did you ever facilitate a user group